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**@LOSANGELESASTRA** 

# SPONSORSHIP DECK

2020 SEASON

KELLY DICKINSON Sponsorships@losangelesastra.com



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# ABOUT US

#### OUR MISSION

To increase the visibility of women in sports.

To inspire and provide opportunities for girls to grow.

To build an organization that benefits our community.

To bring ultimate to a professional stage.

#### OUR STORY

Los Angeles Astra was formed in the name of equity. Men's professional ultimate has existed for 8 years, and 2019 saw the creation of the first professional women's leagues, finally allowing the same opportunities for women in our sport that have existed for men.



# THE SPORT







#### ABOUT ULTIMATE

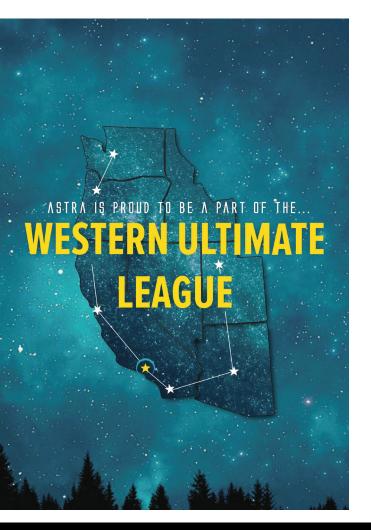
A team sport with 7 players from each team on the field. Played on a football-like field with 2 scoring end zones. Elements of football, soccer, and basketball. Referees/Observers to make calls like in other sports.



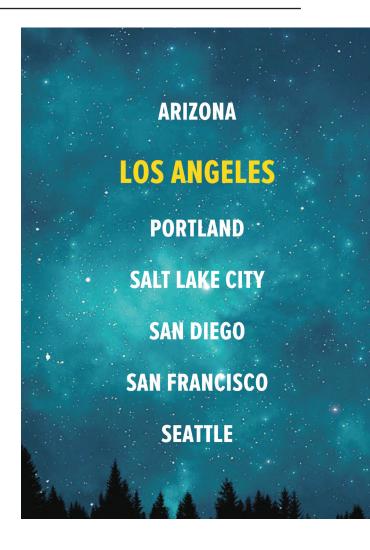
#### **ULTIMATE GAME**

Played in 80+ countries.
Fastest growing collegiate sport in the world.
5 million participants in the United States.
7 million participants worldwide.

# THE LEAGUE









#### WESTERN ULTIMATE LEAGUE (WUL)

The Western Ultimate League consists of the top 7 teams from in the west. Teams play an 6 game regular season from March to May. Divisional playoffs culminate in a final four style championship bracket.

#### PARTNERSHIP WITH THE PUL

There are 12 teams in the Premier Ultimate League which is focused on the east coast. These two leagues will operate separately for logistical purposes, but are aligned in mission, vision, and values.



### AGE

		<b>6</b> %	0-9	<b>→</b>
27%	10-17			*
26%	18-24	1 ——		<del></del>
21	1% 25	-30 <b>—</b>		<b></b>
	20%	30+ -		<b>*</b>

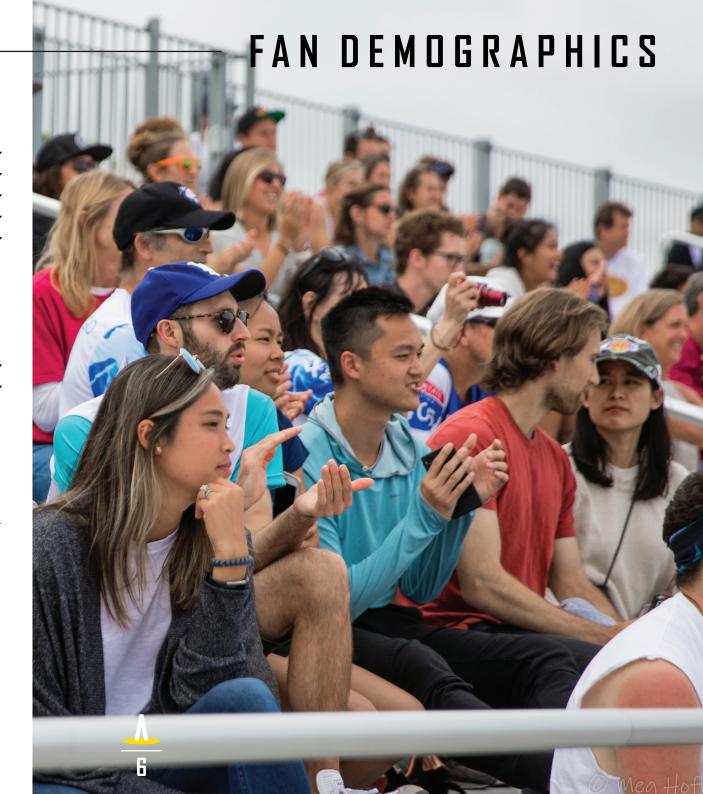
### GENDER

### EDUCATION

95% of adult attendees have are college education

### STATISTICS

- 70% of Ultimate players are 18 44 years old 🛊
- 39% have household income above \$75,000 ★





#### **DUR FANS ARE**

Environmentalists
Active
Healthy and adventurous
Party people
World travelers
Socially conscious
Parents
Yoga, spin and pilates enthusiasts

#### **DUR FANS NEED**

Reliable travel gear
Athletic/sports gear
Musculoskeletal recovery
Nutritious food and drinks
Healthcare
Home goods and services
Party and adventure

#### COMMONLY PREFERRED BRANDS









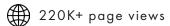
# MEDIA REACH





#### LEAGUE STATS





20K+ followers

50K+ followers

#### TEAM STATS

7 Stadiums in 7 cities



350+ fans per game



10K followers (f) O



8K followers



@WESTERN\_ULTIMATE\_LEAGUE



**@WULEAGUE** 



@WESTERNULTIMATELEAGUE











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# SPONSORSHIP PACKAGES



## BRONZE - \$1,000

★ Logo in home game programLogo on website4 Season tickets to home games

#### SILVER - \$3,000

- ★ All BRONZE benefits
  Social media promotions
- ★ Home game PA mention

### GOLD - \$11,000

- ★ All SILVER benefits
  E-mail newsletter feature
- ★ PA announcement during quarter break Logo featured in online streamed games
- 7

### PLATINUM - \$15,000

- ★ All GOLD benefits
  Home game title sponsorship
- ★ On-field A-frame boards
- Endorsement video featuring players
- Activation tent at all home games
- Commercial in online streamed games



# COLLABORATION

#### LET'S WORK TOGETHER

We want to work with organizations that share our values and are interested in helping us create something special.

Our BRONZE, SILVER, GOLD and PLATINUM packages showcase what we typically offer. We'd like to understand your needs and support your goals. As such, we're open to brainstorming and creating more specific combinations of benefits. We're also interested in what you can bring to the table, and under the right circumstances, we'll accept value in kind.

A partnership with Los Angeles Astra is a unique opportunity. If we're a good fit, then collaboration can come easily and we all stand to gain!







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# THANK YOU!

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